

D & M CONSULTANTS, INC. STRATEGIC PLAN 2009 - 2011

Objective/Goal: Ever-Glo Janitorial to increase number of contracts.

Purpose: Continued employment for persons served.

Implementation Plan: Update Ever-Glo Power Point presentation. Update Ever-Glo brochures and business cards. Market Ever-Glo services. Pursue and implement name change of corporation to reflect new avenues of services provided.

Objective/Goal: Utilize conferences, consumer fairs and Mental Health Interest groups to promote D & M Consultants, Inc.

Purpose: Promote awareness of D & M Consultants, Inc.'s services.

Implementation Plan: Seek out consumer sponsored conferences. Do Power Point presentations. Identify need and revenue sources for expansion. Contact State and Federal legislatures.

Objective/Goal: Investigate service trends for program expansion.

Purpose: Secure other streams of revenue for continued growth.

Implementation Plan: Set up meetings with Core Providers to discuss program options. Once program expansion is identified, update D & M Consultants, Inc. Power Point presentation to market services.

Objective/Goal: Set up contacts for FY Legislative "Meet and Greet's."

Purpose: Stay abreast of issues that are current and affect persons served.

Implementation plan: Write letters, send e mails and make phone calls to State and Federal Legislatures. Invite Representatives to visit programs for a "Meet and Greet."

Objective/Goal: Peer Support development.

Purpose: Empowerment of Persons served.

Implementation Plan: Identify persons interested in being Peer support Specialist. Investigate availability of needed training. Determine how best to utilize Peer Support Specialist within D & M Consultants, Inc. programs.

Program strengths include, Mature staffing with longevity in the company and longevity of persons served in programs. Weaknesses include, population is limited by funding sources or referring agencies and consumer run business directly affected by State budget cuts.

Opportunities are there for consumer run business as employment option for non-agency persons and continued growth with newly established funding sources.

Threats that affect program are State budget cuts, fewer contract agency referrals and competition of other providers within catchment area.

D & M OPENS ANOTHER SPECIALIZED RESIDENTIAL HOME

D & M Consultants, Inc, is pleased to announce the opening of a Specialized Residential program in southern Oakland County. Ballard Residential is a quaint home in a quiet suburban neighborhood and will accommodate three individuals. Near parks, a large community center and wonderful walking trails, the individual currently residing in the home indicates that he feels good about being in a home that makes him feel independent.



2009 AWARDS

D & M Consultants, Inc. Consumers and staff would like to congratulate the following individuals for being chosen as the 2009 award recipients. All persons receiving awards were chosen by the consumers and staff of D & M for their devotion and kindness.

- The “Neighbor of the Year Award” was awarded to Eric Harless for his overall time and energy that he donates to all of the D & M programs. From assisting the consumers with their auto repairs to his expertise regarding home maintenance his kindness is immeasurable.
- The “Consumer of the Year” award went to Mark R. Mark was selected to receive this important award from his peers. A person who is always willing to help out whenever needed is how Mark is described. Stepping up to the plate is what Mark does best. If anything needs to be done he is the guy to do it.
- The “Parent of the Year” award was given to Nancy Huntley for her unwavering support of D & M Consultants. As a mother of an individual diagnosed with a mental illness Nancy has tirelessly advocated not only for her loved one but also for the many people that she has met over the years. Her support of D & M is the glue that holds us together.
- The “D & M Employee of the Year” award went to Cory Childress for being kind, devoted, and a good listener. “He is always there to talk when I need him” is just one of the things said about Cory. We at D & M are proud to have Cory as part of our team.

Congratulations to all of the 2009 Award Recipients!

CAGS CULTURAL COMMITMENT

D & M Consultants takes great pride in our cultural diversity program and the different events we plan for the people we serve. Our Consumer Action Group (CAG) started this program in 2006 when it was formed by Sue Yagiela. When Sue’s role changes within the company, Rodney Howard stepped in and took off with it.

With all the different cultures living within our programs, we have proved that all walks of life can coincide with one another and become one big community or family. We have taken trips to the Underground Railroad and area museums. We also have had Cultural Awareness Days, where the participants bring a dish to pass that relates to their heritage.

With our new programs we have started up this year, the CAG group is anxious to get their message out to our newest participants. The persons served that reside in our newest programs will be invited to attend any CAG outings or activities.

Keep an eye out in upcoming newsletters regarding a “Meet and Greet” that the CAG group is working on now. See you then !!!

RECREATION CORNER

December for D & M was a very festive time. Premier hosted their annual Holiday Open House with persons served, professionals and staff enjoying the holiday season together. Serene Residential held their first annual Holiday Open House with everyone enjoying the new home.

January was an afternoon bowling outing for Ballard, Kinsel and Premier. Even professionals we work with even came out to enjoy the fun.

In February, the participants at Concord and Serene Residential enjoyed the monthly dance they attend at the Sterling Heights Parks and Recreation.

Currently, we are planning out annual summer trip. Camping is on the agenda this year along with a day at an amusement park. Fundraising events will assist in paying for our largest event of the season. Trips to the Detroit Zoo are planned along with cook-outs and visits to local parks and beaches.

